Q4 Dealer Sales Rep Cash Bonus

Item #1620

Market: Open to all markets.

Dates: January 1, 1999–March 31, 1999.

Offer: Dealer Sales Reps can earn up to $1000 on new GR3770 and GR3750 Risographs sold. The bonus amounts are as follows:

# of Risographs sold:	Bonus Amount:
1 unit	$0
2 units	$300
3 units	$600
4 units	$1,000*

Plus, Dealer Sales Reps can earn an additional $100 for each of the following accessories sold:
Any SC7000 System Controller
RJ1100 Addressing System
NC-001/NC-002 Numbering Systems
TM5000

*Maximum bonus amount payable for the program.

To Qualify:

1. AT THE END OF THE QUARTER, submit <u>one</u> Cash Bonus Claim Form for your Q4 cumulative sales of new Risographs and accessories to your Sales Manager or person designated by your Dealer Principal. Attach a copy of the original, computer-generated, dated customer invoice for each new Risograph or accessory sale. Claim forms that are not filled out completely and signed by the Dealer Sales Manager or designated individual will be returned.
2. Mail to: RISO, Inc., Attn.: Q4 Sales Rep Cash Bonus, 300 Rosewood Drive, Suite 210, Danvers, MA 01923. **Faxes will not be accepted.** Claim forms must be received by April 15, 1999.
4. Any Claim Form without the Sales Rep's Social Security number and the Risograph Serial Numbers will not be processed. Bonuses will be reported as income to the IRS.
5. Checks will be distributed by June 18, 1999. **Please allow for processing through this date before contacting RISO on check status.**
7. Risographs purchased through RISO Bid Support do not qualify for this promotion.

RISO Contact: Please contact your RISO District Sales Manager if you have any questions regarding this program.

Q4 Dealer Sales Rep Cash Bonus

Item #1620

From January 1, 1999, through March 31, 1999, dealer sales reps can earn up to $1,000 on GR3770 and GR3750 Risographs sold. Plus earn $100 for each qualifying accessory sold.

This form must be complete to qualify. Attach copies of the original, computer-generated, dated customer invoices, and mail to: RISO, Inc., Attn.: Q4 Sales Rep Cash Bonus, 300 Rosewood Drive, Suite 210, Danvers, MA 01923. Claim forms must be received by April 15, 1999, to qualify.

Dealer Sales Rep: **Social Security #:**

Home Address:

City: **State:** **Zip:**

RISO Dealership: **Dealer ID#:**

Address:

City: **State:** **ZIP:**

Phone # **Fax #**

Authorized Signature:

Risograph Models or Accessories Sold:

Model #: **Serial #:** **Date of Purchase:**

Organization:

Address:

City **State:** **ZIP:**

Telephone: **Market:**

Model #: **Serial #:** **Date of Purchase:**

Organization:

Address:

City **State:** **ZIP:**

Telephone: **Market:**

Model #: **Serial #:** **Date of Purchase:**

Organization:

Address:

City **State:** **ZIP:**

Telephone: **Market:**

Model #: **Serial #:** **Date of Purchase:**

Organization:

Address:

City **State:** **ZIP:**

Telephone: **Market:**

Model #: **Serial #:** **Date of Purchase:**

Organization:

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Telephone: **Market:**

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Telephone:	**Market:**	

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For RISO Use Only

Approved by: **Date:** **Credit Amt.**